# NORTHWEST







Four Seasons Produce and the Northwest Cherry Commission have partnered to bring you a Cherry Display Contest! Washington State grown Cherries are now in season and ready to showcase on your department floors and counters. Cherries are sure to be in high demand, and with an abundant crop with excellent quality in the forecast, it is a great time for promoting fresh Cherries.

Cherries are one of the highest tonnage commodities within the produce department with high sales and volume potential. Let's grow your sales of this super seasonal consumer favorite!



# **DISPLAY CONTEST**

- Build a BEAUTIFUL cherry display in your department using fresh Northwest Cherries! ALL fruit MUST be purchased from Four Seasons Produce. Product and point of sale material codes can be found on page 2.
- Use of Northwest Cherry Point of Sale material is required for entry. Point of sale signs may be obtained through your Four Seasons Produce Sales Rep or Merchandiser.
- All displays must remain up for at least one week.
- Send all contest photos to contests@fsproduce.com by Friday, August 1, 2024

# **DISPLAY CONTEST PRIZES:**

# **Grand Prize**

(Cherry Champion)



Display will be judged on creativity and overall eye appeal

## **Most Creative**

(Cherry Charmer)

1st Place--**\$300** 2nd Place--\$200

3rd Place--\$100





BEST YOY INCREASE

(Cherry Changer)

(based on 2023 YOY sales results.

Will need store sales data in order

to qualify)

1st Place--**\$300** 

2nd Place -- \$200

3rd Place--\$100

#### **BEST SMALL STORE**

(Cherry Fairy)

(3 registers or less)

1st Place--**\$300** 

2nd Place--\$200

3rd Place--\$100

## **Best All Organic**

(Cherry Cherish)

1st Place--**\$300** 

2nd Place--**\$200** 

3rd Place--**\$100** 

## National Rainier Cherry Day is July 11th

Best Rainier Cherry display (this will include Skylar Rae) -- \$200

#### EVERYONE IS A WINNER!

Every qualified entry will receive a super cool Stemilt cherry hat!







# NORTHWEST CHERRY DISPLAY CONTEST

JULY 1 - JULY 28, 2024







## **DISPLAY CONTEST CODES:**

#### **CONVENTIONAL CODES:**

- 15033 CV Dark Cherry 8.5 row 18lb\*
- 15050 CV Dark Cherry 9.5 row 18lb
- 15052 CV Dark Cherry 10.5 row 18lb
- 15049 CV Dark Cherry 11.5 row 18lb
- 15072 CV Rainier 9.5 row 15lb
- 15063 CV Rainier 10.5 row 15lb
- 14873 CV Rainier 10.5 row 16x1lb clamshell
- 209725 CV Skylar Rae 10.5 row 15lb
- 220513 CV Skylar Rae 10.5 row 16x1lb clamshell

#### **ORGANIC CODES:**

- 43264 OG Rainier 9.5 row 15lb\*
- 43253 OG Rainier 10.5 row 15lb\*
- 225248 OG Rainier 10.5 row 16x1lb clamshell \*
- 41263 OG Dark Cherry 9.5 row 18lb
- 43257 OG Dark Cherry 10.5 row 18lb
- 43256 OG Dark Cherry 11.5 row 18lb

#### **POS CODES:**

- 231735 POS Box Empty Cherry CV
- 231736 POS Box Empty Cherry OG
- 231737 POS Box Empty Cherry Export
- 237350 POS Display Bin CV Cherry
- 236177 POS Box Cherry Skylar Rae





#### **\*SOME ITEMS MAY NOT BE AVAILABLE AT ALL TIMES**

Want to learn more about growing, packing and shipping fresh cherries?

Click on the link below to attend the amazing Stemilt Online Cherry University!

<a href="https://www.stemilt.com/university/">https://www.stemilt.com/university/</a>

For more cherry display tips and ideas, please contact your Four Seasons Sales Rep or Merchandiser.











# Homegrown Organic Farms Organic Stone Fruit Display Contest July 1 - July 28, 2024

The annual Homegrown Organic Farms Organic Stonefruit Display Contest has finally arrived!

Four Seasons Produce has once again partnered with Homegrown Organic Farms to bring you a display contest sure to sweeten your sales and profits, as well as move some serious tonnage through your departments. Delicious Organic Stone Fruit is in full swing with excellent quality in all varieties. July is the perfect month to promote this seasonal fruit while having fun showing off some creative flair! Create excitement for your customers and drive your case growth in the stone fruit category! Enter today for your chance to win!

## DISPLAY CONTEST CRITERIA:

• Build a super fun, super creative display of Homegrown Organic Stone Fruit in your departments. ALL fruit MUST be purchased from Four Seasons Produce.

The contest codes are as follows:

43853--OG Yellow Peach 40/56 2-layer 18lb

44338--OG Yellow Nectarine 40/56 2-layer 18lb

43832--OG White Peach 40/56 2-layer 18lb

43843--OG White Nectarine 40/56 2-layer 18lb

43855--OG Red Plum 60/64 18lb

42723--OG Black Plum 60/64 18lb

43958--OG Apricot 60/70 2-layer 14lb\*

225356--OG Apricot 16/1lb clamshell\*

44686--OG Pluots 70 2-layer 18lb\*

220443--Homegrown Display Box 1ct

#### \*While supplies last

- Must have a minimum of four varieties of fruit in your displays.
- Must use Homegrown Organic Farms point of sale cards and EFI decals, OR have Homegrown Organic Farms branded boxes within your display. Point of sale and EFI stickers can be obtained through your Four Seasons Produce Sales Rep or Merchandiser.
- Displays must remain up for at least one week.
- Please send all contest photos to contests@fsproduce.com by Thursday, August 1, 2024.

- PRIZES: Yeti Cooler
- AirPods Pro
- Blackstone Grill
- Solo Stove
- Ninja Creami Deluxe

## **DISPLAY CONTEST PRIZES: CATEGORIES:** The top 2 stores from each of the following categories will receive their choice of prizes from the list below.

# Largest Display

- Most Creative
- Best Small Store Display (3 registers or less)

#### **HONORABLE MENTION:**

There will be an honorable mention in each category as well with a \$75 gift card.

#### **SOCIAL SOUVENIR:**

Separate participation prize (\$50 Visa Gift Card) for stores who use social media to promote the contest by tagging @hgofarms.

#### **ENTRY PRIZE:**

**Four Seasons** 

Each qualified entry will receive the amazing Carhartt lunchbox, just for entering!





YETI











# That's Equitable Food Initiative Certified

We have achieved more than 300 of the industry's highest standards in social responsibility to earn EFI certification, which provides the transparency and assurance consumers are looking for. Our stonefruit programs were the first of their kind to achieve EFI certified in 2020. This certification has provided the foundation for a collaborative team approach and continuous improvement.



Scan to learn more:



equitablefood.org

# That's Regenerative Organic™ Certified

We have a Regenerative Organic Certified™ stonefruit program.

This newly developed certification is overseen by the Regenerative Organic Alliance, a group that promotes regenerative organic farming as the highest standard for agriculture. ROC builds on a foundation of organic principles with strict standards and regenerative practices that improve soil health, ensure animal welfare, and promote fairness for farmers and farmworkers.

Scan to learn more:



regenorganic.org







# CRESPO ORGANIC MANGOES SUMMER MANGO MANIA DISPLAY CONTEST

JUNE 3 -JULY 28, 2024

Four Seasons has partnered with Crespo Organic Mangoes for our annual Display Contest! Beautiful Organic Mangoes from Mexico are in full swing, with amazing quality coming off of the trees! June is also National Mango Month, so it is the perfect time to promote. Time to get your painters cap on, dream up your next mango masterpiece, and watch your mango sales soar!

#### CONTEST CRITERIA:

 Build a display of Crespo Organic Mangoes. All fruit MUST be purchased through Four Seasons Produce. Displays do not have to be large to be impactful.

#### **DRIED MANGO CODES:**

- 239401 OG Dried Mangoes 20/4oz
- 239403 OG Dried Mangoes 15/1lb
- 239402 OG Dried Mangoes Ataulfo 20/4oz
- 239404 OG Dried Mangoes Ataulfo 15/1lb

#### MANGO PRODUCT CODES:

- 44169 OG Mangoes Mex 8ct
- 44163 OG Mangoes Mex 10ct
- 44165 OG Mangoes Mex 12ct
- 44177 OG Mangoes Ataulfo 12/14ct
- 44185 OG Mangoes Ataulfo 16/18ct

#### **POINT OF SALE CODES**

- 235364 POS RCF/Crespo Display Bin
- 239637 POS RCF/Crespo Mango Tree Cutout 48"
- 239641 POS RCF/Crespo Mango Mania Cutout 36"
- All display must include both Organic Round (Tommy Atkins, Kents, Keitts, Hadens) and Ataulfo Honey Mangoes, as well as one of the Organic Dried Mango SKUs.
- All displays must show the Crespo Organic branding, with bins or boxes, have Crespo Organic point of sale posters/cards in it, or have the Crespo Organic graphic boxes built into the display. Razor sharp point of sale signs, posters, and recipe cards can be obtained through your Four Seasons Sales Rep or Merchandiser.
- You must purchase at least **25 cases** of mangoes during the contest period in order to qualify for entry.
- All display must remain up for at least one week.
- Send all display contest photos to contests@fsproduce.com by August 1, 2024.

#### **CONTEST PRIZES:**

One winner for each of the below categories will win a SWEET Four Seasons Produce hoodie, Four Seasons Produce t-shirt, and a \$50 gift card

- Largest Display
- Most Creative Display
- Best % of Organic Mango Sales Increase YOY
- Best Small Store Display (3 registers or less)
- Best In Store Signage to Promote Organic Mangoes
- Best Social Media Post





# Code: 239641 #MuchosMangoes

Code:

239637



#### **EVERYONE IS A WINNER!**

Every qualifying entry will also receive some SHARP Crespo gear!





To read about the Crespo Organic story and get some really cool recipe ideas, please visit <a href="www.crespoorganic.com">www.crespoorganic.com</a>.

Be sure to also check out their blog, Under the Mango Tree, for all things mango!

For more information on mangoes or for merchandising tips and ideas, please contact your Four Seasons Produce Sales Rep or Merchandiser.







# THE LITTLE POTATO COMPANY SUMMER GRILLING DISPLAY CONTEST

**MAY 19 - JULY 7, 2024** 

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Spring is in the air and with warmer temperatures outside people begin to think more about grilling and backyard barbeques!

This year, The Little Potato Company and Four Seasons Produce are teaming up for a display contest focused on these LPC's grilling favorites. These displays should create some excitement and have a little "WOW" factor to entice customers to make a purchase. Our contest will kick off right before Memorial Day and will run through the 4th of July, capturing many of the early summer holidays and family/backyard gatherings.

# **DISPLAY CONTEST CRITERIA:**

- Build a display that has a grilling/summer BBQ theme.
- All displays should include 1.5lb bags, grilling, and microwavable trays.
- Displays must incorporate at least 8 LPC SKU's between the bags and trays.
- All products must be purchased from Four Seasons Produce with a minimum of 10 cases purchased during the promotional period. We encourage all displays to include the 1.5lb bag pallet modules along with the grilling and microwavable shippers.
- Displays should be kept up for at least 2 weeks.
- Use of Social Media is encouraged.
- All pictures need to be submitted to <u>contests@fsproduce.com</u> no later than July 10, 2024.



# **DISPLAY CONTEST PRIZES:**

1<sup>st</sup> Place - \$300 Visa Gift Card

2<sup>nd</sup> Place - \$250 Visa Gift Card

3<sup>rd</sup> Place - \$200 Visa Gift Card

4th Place - \$150 Visa Gift Card









# THE LITTLE POTATO COMPANY SUMMER GRILLING DISPLAY CONTEST

**MAY 19 - JULY 7, 2024** 





# PRODUCT CODES:

- 231241 CV Potatoes Variety Shipper 36/1lb Little Potato Co Grill
- 212058 CV Potatoes Variety Shipper 36/11b Little Potato Co Micro
- 226121 CV Potatoes Variety Shipper 192/1.5lb Little Potato Co
- 212052 CV Potatoes Onion & Chive 6/1lb Little Potato Co Grill
- 212054 CV Potatoes Rst Pepper & Onion 6/1lb Little Potato Co Grill
- 212051 CV Potatoes Garlic & Herb 6/1lb Little Potato Co Grill
- 212056 CV Potatoes Garlic & Parsley 6/1lb Little Potato Co Micro
- 222885 CV Potatoes Lemon & Garden Herb 6/1lb Little Potato Co Micro
- 229351 CV Potatoes Little Smoked Salt 6/1lb Little Potato Co Micro
- 229352 CV Potatoes Rst Gar Rosem Thyme 6/11b Little Potato Co Micro
- 212055 CV Potatoes Little Savory Herb 6/1lb Little Potato Co Micro
- 213073 CV Potatoes Little Reds 16/1.5lb Little Potato Co
- 213062 CV Potatoes Little Yellows 16/1.5lb Little Potato Co
- 213075 CV Potatoes Little Duos 16/1.5lb Little Potato Co
- 213076 CV Potatoes Little Fingerlings 16/1.5lb Little Potato Co
- 237130 CV Potatoes Little Purely Purple 8/1.5lb Little Potato Co
- 213074 CV Potatoes Little Trio 16/1.5lb Little Potato Co
- 218975 POS Display Bin 1ea Little Potato Co



231241



212058



226121



212052



212054



212051



212056



222885



229351



229352



212055



213073



213062



213075



213076



237130



213074









